

## 3-MINUTE PIQUE

### NEW IBO SAYS:

Hi \_\_\_\_\_, It's \_\_\_\_\_ how are you? Do you have a minute to talk with me right now?

Great, I was just introduced to an international company. I've seen some exciting information and want to share it with you.

I'm sitting here with an executive of the company who can give you a really brief overview of what's happening.

I only have a few minutes of (his/her) time. Hold on one second...

This is Mr/Mrs/Miss \_\_\_\_\_ (Hand the phone to the expert)

### Expert Says:

Hi \_\_\_\_\_, how are you?

Great! So \_\_\_\_\_, how do you know \_\_\_\_\_?

What do you currently do for a living? Do you know much about what we're doing? Let me tell you a little about what's happening.

Again my name is \_\_\_\_\_. (Share your story – MUST BE LESS THAN 30 SECS)

I'm sure you're aware that deregulation of telecommunications and energy has happened globally and this allows consumers the choice of who provides these services.

Well, this has also provided an opportunity for average people to actually make money when people make a phone call, send a text, jump on the Internet, turn on their lights and cook their dinner.

The company that makes this possible is ACN, a 26-year-old company that operates in 26 countries on four continents, with thousands of employees and millions of customers.

We do it by being global telecom and energy brokers and we have an online shopping storefront where people can shop for services. What is available for you is an opportunity to create residual income every time someone pays their telecom and energy bills.

The purpose of this call is to see if producing a lifelong residual income for you and your family makes sense and if it does, we'd like to meet with you for 20 minutes so you can see a short business overview.

I have time \_\_\_\_\_ What would suit you?

(Set up an appointment time)