

4-6 EXPOSURES FOR THE AVERAGE PERSON TO JOIN



**EXPOSURE 1 – www.paidonbills.com.au - 6 minute
Small Overview - This will qualify your prospect.**



**EXPOSURE 2 – YBA Video link - 4 minute
Small Overview - This will qualify your prospect.**



**EXPOSURE 3 – www.titanwebinar.com.au 30 minute
Presentation of ACN - Should be 2nd exposure.
SVP Matt Rasmussen doing the overview for you.**



**EXPOSURE 4 - Wake up call - 7.55 am sharp Mon-Fri
Exciting, Belief & Training to start your day.
SVP Karen Rostagno the host.**



**EXPOSURE 5 - Teleconference Sunday night 8.45pm sharp
Great Testimonials - Stories from top Leaders of ACN how they started**



**EXPOSURE 6- 3 way calls system -Expert talking to all prospects
Must do after any exposures – 3rd party expert!**



**EXPOSURE 7- 2 on 1 meeting - With your mentor/coach
Educating your prospect on the opportunity.**



**EXPOSURE 8- Your Direct Online Store
Information on your product and services - Important!**



**EXPOSURE 9 & 10 - ACN DVD & Success Magazine
Professional 3rd tool to build your business. IT'S A MUST.**



EXPOSURE 11- HOME GET TOGETHER

Great way to get a group of people together after they have seen the first exposure. Momentum is the key.



EXPOSURE 12- Tuesday Residual Wealth Training Event

HOW TO DO THE BUSINESS – ALL QUESTIONS ARE ANSWERED HERE.



EXPOSURE 13- ADELAIDE INTERNATIONAL EVENT
3 DAY EVENT – EVERY 6 MONTHS YEAR. STARS ARE BORN!

Your mindset should be always:
The only reason to have an exposure is to
Set up the next exposure!