

35 MINUTE HOME MEETING



1) HOST WELCOMES EVERYONE (1 minute)

- a. Turn off Phones, Stay Seated & Hold Questions until end
- b. Intro DVD – Look for three things.
 1. Our unique marketing advantage
 2. Who Endorses the company
 3. What type of income we can make

2) COMPANY DVD (8 Minutes)

3) INTRODUCE 1ST SPEAKER AFTER DVD (1 minute)

- a. Read from the “edify the position” script ONLY

4) 1ST SPEAKER TALK ABOUT INDUSTRY, COMPANY & SERVICES (6 Minutes)

- a. Box 1 – Documentation is beyond refute
- b. Box 2 – Intro ACN Direct Online Storefront concept
- c. Box 3 – Word of mouth social networking allows savings
- d. Intro second speaker
 - i. Read from the “edify the position” script ONLY

5) 2ND SPEAKER (10 Minutes)

- a. Box 4 – Get paid to make referrals to services everyone has, wants and needs
- b. Box 5 – One of the key wealth principles is that leverage is the key to wealth
- c. Box 6 – 25 referrals to the products and 2 business partners introduced
- d. Box 7 – \$495 investment
- e. Box 8 – Bonuses can be earned along the way
- f. Box 9 - We get paid two ways
- g. Box 10 – You’re in business for yourself not by yourself

6) COVER THE REMAINING DOCUMENTS ON CLIPBOARD (6 minutes)

- a. **ACN Agreement** - You can open your ACN Direct Online Storefront tonight by processing your ACN application
 - a. I opened my ACN Direct Online Storefront right away because I realised:
 - i. All the facts were in place. 23 countries, 4 continents, Billionaire endorsed
 - ii. It would be tons of fun to be in business with my friends and family
 - iii. Money is only made when people succeed. I like helping people
 - iv. Limitless income potential.
- b. **Quick start Bonus** - Could not be a better time to start because of the bonus on the table
- c. **Training Flyer** - All questions are answered during the training
- d. **Research Document** – Google can be like a graffiti wall
 - a. People can post undocumented information to mislead
 - b. Only valid source is 3rd party, documented and unbiased

7) CLOSING THE PRESENTATION (3 Minutes)

- a. Everyone falls in 1 of 2 categories
 - i. **Category number 1 you see it, like it and want to do it.** Welcome aboard
 - ii. **Category number 2, you think it’s not for you:**
Get started anyway then introduce it to someone that it is for and you’ll have a benefit from everything they achieve.