

Part D) SUCCESS PATH to TC

So CONGRATULATIONS - you have reached the 3rd position of the company of Executive Team Leader (ETL) © The next position is Team Co-Ordinator (TC), a significant earning position now within your reach. To reach TC, you are growing and maturing as a leader and you want to develop other leaders in your business. You have at least 3 separate, growing lines in your business **where you want a minimum of 200 Customer Points per line.**

At ETL, you are positioned to earn **Team Customer Acquisition Bonuses (TCABS)**, for 'helping other IBOs' to be successful. 'Openline' = **anyone sponsored by YOU and /or your team!** See here where ETL can earn up to \$7000 per month in TCabs.

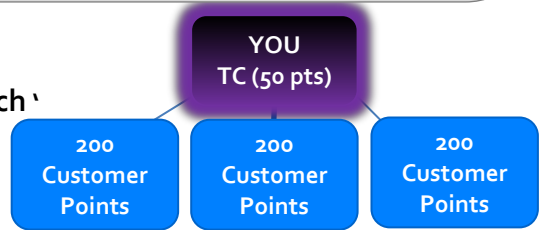


*Refer to the ACN Compensation Plan & TCAB for full details and position qualification requirements. (also available at GTL - Our Success System C)

TC – THE MOST SIMPLE POSITION TO ACHIEVE

1

- You only need your 3 lines to have a total of '200 customer points each'
 - ♦ Which could be just 10 IBOs per line, with 20 customer points each
- You are building a million \$\$ business – 'think' like an entrepreneur
- Plan each month and 'expect' to earn an income (T-Cabs) in 'your' business
- D) Download and print "12 Components To Being A Successful Leader" – learn how to apply these principles in your business
- 'Leaders are Readers' - check out this page on - make sure you are always reading a good 'personal growth book'

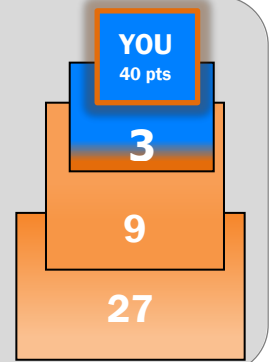


★ **SUCCESS TIP:** Start preparing your TC promotion speech – "It's hard to hit a target you can't see"

BE A LEADER – 'TEACH 3 TO TEACH 3'

2

- Go To "Our Success system" Teamtitan website Download and print **Teach 3 to Teach 3'**
 - ♦ **Note:** See THE difference in potential monthly earnings, by '3 Teaching 3'
- Start using 'Teaching 3 to Teach 3' - go to Step 3 on that document, and have the 'Agreement Conversation' with everyone in your team, to 'identify the people' you need to be working with.
- Fill out the success tracker names of people you have identified



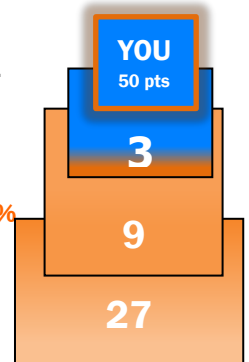
★ **KEY SUCCESS TIP:** The Agreement Conversation should be non-emotional – THIS IS BUSINESS Stay 'unemotional' about the process, each IBO in your team, is responsible for their OWN success!

CHECK UP FROM THE NECK UP

3

- Work with the people in your success tracker to ensure they are following the 'System' Roadmaps.
- Each IBO should be sponsoring a minimum of '1 personal IBO per month'
- Is Everybody on your Success Tracker attending all trainings?
- Acquire 10 more customer points for yourself, (using 'How To Build Your Business - Customer Base')

CONGRATULATIONS.....You now have 50 Personal Customer Points \$\$ You now earn 10 %
 ★ **SUCCESS TIP:** Learn to present the Weekly Business Presentation Webinars as part of your next
CONGRATULATIONS.....You are now TC Now you are eligible for step to RD
TC MONTHLY bonuses of up to \$25,000 per month!



This independently produced training material was prepared by an ACN Independent Business owner (IBO) ID 7250279683, Mr Joseph Ballota. Please see the official ACN Compensation plan, available from acnpacific.com.au and from your referring IBO and the official ACN training documentation contained in every IBO's ACN online 'IBO Back Office' for full and current details. ACN is a customer acquisition based company, IBO's are required to complete and follow official ACN and Energy Australia (EA) customer acquisition training programs. Compensation is only earned in ACN when customers are acquired. Success as an ACN IBO is not guaranteed only earned in ACN when customers are acquired. Success as an ACN IBO is not guaranteed but is directly influenced by an individuals specific efforts.