

## Part B) SUCCESS PATH to ETT

Congratulations!! You have now LAUNCHED your business and you are qualified. **WHY ETT?**

Because at this position you can start to earn \$\$\$ = part-time 'T-CAB bonuses' up to \$3000 per month.

So **SET YOUR DATE** now: \_\_\_\_/\_\_\_\_/\_\_\_\_ to achieve ETT within your first 30 days.

**HOW?** By following and TRUSTING our proven system – **Part B) SUCCESS PATH to ETT**

★ **SUCCESS TIP:** You are on a **LEARNING CURVE** – TRUST your 'SUPPORT TEAM' – (Your SPONSOR & THEIR COACH) – they actually CARE about your success and are here to show you how. BE coachable, Be EXCITED – follow this document & ask them for help at ANYTIME.

### 1 CLARIFY YOUR 'WHY' & CHECK YOUR COMMITMENT TO SUCCESS!

- Confirm you are a QTT with 10 Customer Points.
- Registered for the next **Major International Training Event!**
- Write down 'WHY' you want to build this business (email your 'WHY' to your coach/sponsor)

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- Go to [www.teamtitan.com.au](http://www.teamtitan.com.au), then to TRAINING and click on VIDEO TRAINING and watch 'WELCOME NEW IBO'.
- Training **Sunday Night Trainings 8.45pm** : Dial 03 8672-0100 Password 510574#
- Training **Wake Up call Monday-Friday: 7.55am-8.15am** Dial 03 8672-0100 Password 271152#

### 2 SPONSOR & QUALIFY YOUR FIRST IBO

- Personal Development – Go back to [www.teamtitan.com.au](http://www.teamtitan.com.au)  
Download & print 'Network Marketing – It's an Asset, Not a Job' by Robert Kiyosaki (10 min read)
- Read through and Practice the scripts '**How to Build Your Business' Document (located Teamtitan website)**
- Discuss with your coach, and start inviting using '**How to Build Your Business'**
- Sponsor your first IBO / they complete (as you did) **Document Part A) 'Launch Your Business Today'**

★ **SUCCESS TIP:** To reach the position of ETT you need **10 Personal Customer Points. Do it NOW!**

★ **SUCCESS TIP:** YOU are running a BUSINESS. Ensure your NEW IBO is following 'printed off' copies of Documents Part A & B, 'qualified' / supporting THEIR BUSINESS, – This is **YOURS & THEIR 'Success System!'**

**Congratulations.....You have earned a first pay cheque \$40!**

\* To receive this bonus, you must be a Qualified Team Trainer (QTT) with at least 1 Directly Sponsored TT who qualifies within their own first 30 days.

YOU  
QTT (10pts)

IBO 1 (QTT)

### 3 SPONSOR & QUALIFY YOUR SECOND IBO

- Sponsor your SECOND IBO using '**How to Build Your Business'** again.
- Help your SECOND IBO complete **Part A) 'Launch Your Business Today'**
- Acquire 10 more Personal Customer points for your self using '**How to Build Your Business- Customer Base'**

**Congratulations... You are ETT! You have earned your 2nd pay cheque \$40.**

- Check '**ACN Promotional Bonus'** sheet to see if you qualify for other special bonuses \$\$\$!

**\$\$\$ Now you are eligible for ETT MONTHLY Bonuses of up to \$3,000 per month!**

YOU  
ETT (20pts)  
(ExecutiveTeamTrainer)

IBO 1  
(QTT)

IBO 2  
(QTT)

This independently produced training material was prepared by an ACN Independent Business owner (IBO) ID 7250279683, Mr Joseph Ballota. Please see the official ACN Compensation plan, available from [acnpacific.com.au](http://acnpacific.com.au) and from your referring IBO and the official ACN training documentation contained in every IBO's ACN online 'IBO Back Office' for full and current details. ACN is a customer acquisition based company, IBO's are required to complete and follow official ACN and Energy Australia (EA) customer acquisition training programs. Compensation is only earned in ACN when customers are acquired. Success as an ACN IBO is not guaranteed only earned in ACN when customers are acquired. Success as an ACN IBO is not guaranteed but is directly influenced by an individual's specific efforts.