

3-Way Call Script



Hi {Prospect}, nice to speak with you {IBO} said some very nice things about you. So {Prospect}, how do you know {IBO}?

OK and what do you currently do for a living?

Great and how much do you know about what we are doing?

No problem let me tell you a little about what is happening.

Again, my name is _____ and I am in charge of the expansion of our company into _____.

Very simply we are taking advantage of what Mr. Warren Buffett, the wealthiest investor in the world, said is the largest transfer of wealth in the history of the planet. Imagine getting paid when someone turns on a light makes a phone call or sends a text message.

Let me ask you a simple question, would you be interested in getting paid on a percentage of all the energy and telecommunication services in your area?

Great, then the next step is to get you in front of all the details.

{IBO} is hosting a launch event for the area at his/her _____ on _____ and we would like to invite you over for 30 minutes to see what's happening.

Could we put you down as coming?

(If, Yes,) Great, I know you'll enjoy the information.

(If, maybe, or cannot make it) Ok, then when would be a better time for you we have _____ events in the area.